

Key Metrics Snapshot for Q2 2019

TRAVEL SUMMARY BREAKDOWN



TRAVELER SUMMARY

BREAKDOWN OF TRAVELER SPEND

TOTAL ACTIVE TRAVELERS: 6,500
 TOTAL NUMBER OF TRIPS: 35,000
 TOTAL TRAVEL SPEND: \$4,500,000
 AVG TRIP COST: \$1000
 DESTINATIONS: 2,500
 AVG COST PER MEAL: \$50

LOCATIONS VISITED

BREAKDOWN OF TRIP DESTINATIONS

1. NEW YORK, NY - \$1,700,000
 2. HOUSTON, TX - \$1,400,000
 3. SAN FRANCISCO, CA - \$1,200,000
 4. WASHINGTON DC - \$900,000
 5. SEATTLE, WA - \$700,000
 6. DENVER, CO - \$300,000



32% FREQUENT

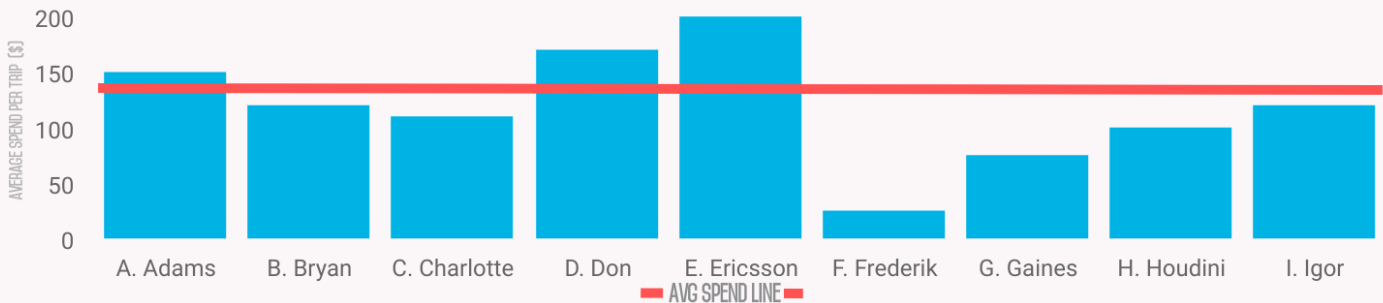
42% ROAD WARRIORS

26% OCCASIONAL

80% DOMESTIC

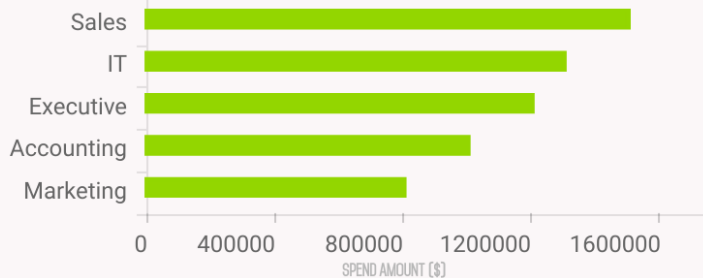
20% INTERNATIONAL

TRAVELERS BY AVERAGE TRIP COST

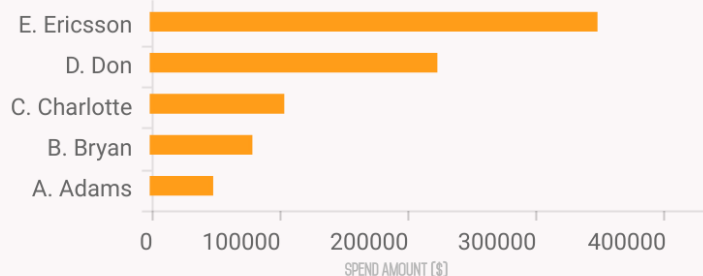


TOP TRAVELERS

DEPARTMENTS



INDIVIDUALS



ADVANCE BOOKINGS



COMMENTS:

Travelers on average book 13.4 days before a trip. 22.3% of air bookings are assessed a change fee.