



Drilldown Specification for the  
Vantage Corporate Revamp

# Cards & Statistics

Updated 03/03/2020



## Table of Contents

1. Cover Slide
2. Tables of Contents
3. Enhancements & Changes
4. [VPV01-05](#) ---- **Overall Tab's** Previous & Proposed Functionality
5. [VPT01-18](#) ---- **Traveler Tab's** Previous & Proposed Functionality
6. [VPA01-05](#) ---- **Air Tab's** Previous & Proposed Functionality
7. [VPH01-04](#) ---- **Hotel Tab's** Previous & Proposed Functionality
8. [VPG01-04](#) ---- **Ground Tab's** Previous & Proposed Functionality
9. [VPAn01-03](#) ---- **Other Tab's** Previous & Proposed Functionality

## Enhancements & Changes:

- Re-ordered the statistics, added missing elements from the previous cards, removed repeats, and retitled a few statistics to make more sense of them
- Changed the color scheme to match the brand
- Removed cards on all but the Overall tab and Ground tab to be converted to the side statistics look (as Traveler Tab had previously)
- Applied notes regarding minor changes from design meetings in January and February 2020

(Changes are reflected in the next slide in **green text**)

Total Program Spend \$22,345,896			Spend On Air \$16,465,092			Spend On Hotel \$5,317,859			Spend On Ground \$562,944			Spend On Other No data for selection		
TMC	\$22,345,895.73	( 100.00%)	TMC	\$16,465,092.44	( 73.68%)	TMC	\$5,317,859.25	( 23.80%)	Car Rental	\$539,521.12	( 2.41%)	Meals	\$0.00	( 0.00%)
TMC Plus	\$0.00	( 0.00%)	TMC Plus	\$0.00	( 0.00%)	TMC Plus	\$0.00	( 0.00%)	TMC Plus	\$0.00	( 0.00%)	Entertainment	\$0.00	( 0.00%)
Leakage	\$0.00	( 0.00%)	Leakage	\$0.00	( 0.00%)	Leakage	\$0.00	( 0.00%)	Ride Share	\$0.00	( 0.00%)	Parking	\$0.00	( 0.00%)
Other	\$0.00	( 0.00%)	Air Ancillary	\$0.00	( 0.00%)	Domestic	\$4,809,915.43	( 21.52%)	Taxi	\$0.00	( 0.00%)	Telecom	\$0.00	( 0.00%)
			Domestic	\$10,602,406.10	( 47.45%)	International	\$507,943.82	( 2.27%)	Train	\$0.00	( 0.00%)	Other	\$0.00	( 0.00%)
			International	\$5,862,686.34	( 26.24%)	Preferred	\$4,034,661.44	( 18.06%)	Limo/Black Car	\$23,422.92	( 0.10%)			
			Preferred	\$7,273,708.73	( 32.55%)	Non-Pre	\$1,283,197.81	( 5.74%)	Other	\$0.00	( 0.00%)			
			Non-Pre	\$9,191,383.71	( 41.13%)									

VPV01-05

Cards and dropdowns

**Calculations**

TMC v Expense: difference between what's reportedly booked by the TMC and what's reported on CC

T&T, Vision Travel: these are data sheets/files we receive from customers, and depending on the customer we might have different pairings of sources (T&T and Vision Travel are two examples). These two lines should therefore be variable depending on what data sheets we receive. You need to determine the point of sale from these files to determine the amount of spend in each region of the world (North America, EMEA, etc.). If there are more than two files, then the ones to display will depend on the point of sale – Q: do we have a way of capturing it today

Tech Note: Make all of the dropdowns the same height, but with scrolling capabilities if they are large

Total Program Spend \$20,000,000			Air Spend \$10,000,000			Hotel Spend \$6,000,000			Ground Spend \$2,000,000			Other T&E Spend \$2,000,000		
Overall Spend	\$20,000,000	( 100.00%)	Air Spend	\$10,000,000	( 50.00%)	Hotel Spend	\$6,000,000	( 30.00%)	Ground Spend	\$2,000,000	( 10.00%)	Other Spend	\$2,000,000	( 10.00%)
TMC	\$12,000,000	( 60.00%)	TMC	\$5,000,000	( 50.00%)	TMC	\$3,000,000	( 50.00%)	Car Rental	\$1,000,000	( 5.00%)	Meals	\$500,000	( 2.50%)
T&T	\$10,000,000	( 50.00%)	TMC v Expense	\$1,000	( 0.01%)	TMC v Expense	\$1,000	( 0.02%)	TMC	\$500,000	( 2.50%)	Entertainment	\$20,000	( 0.10%)
Vision Travel	\$2,000,000	( 10.00%)	Non-TMC Booked	\$3,000,000	( 30.00%)	Non-TMC Booked	\$2,000,000	( 33.33%)	TMC v Expense	\$300,000	( 1.50%)	Parking	\$20,000	( 0.10%)
TMC v Expense	\$1,000,000	( 5.00%)	Air Ancillary	\$2,000,000	( 20.00%)	Hotel Ancillary	\$1,000,000	( 16.67%)	Non-TMC	\$500,000	( 2.50%)	Telecom	\$1,000	( 0.00%)
Non-TMC Booked	\$4,000,000	( 20.00%)	Domestic Spend	\$5,000,000	( 50.00%)	Domestic Spend	\$3,000,000	( 50.00%)	Rideshare	\$500,000	( 2.50%)	Gas	\$1,000	( 0.00%)
Other T&E Spend	\$3,000,000	( 15.00%)	International Spend	\$5,000,000	( 50.00%)	International Spend	\$3,000,000	( 50.00%)	Taxi	\$200,000	( 1.00%)	Training	\$20,000	( 0.10%)
Domestic Spend	\$10,000,000	( 50.00%)	Preferred	\$5,000,000	( 50.00%)	Preferred	\$3,000,000	( 50.00%)	Limo/Black Car	\$200,000	( 1.00%)	Shipping	\$1,000	( 0.00%)
International Spend	\$10,000,000	( 50.00%)	Non-Preferred	\$5,000,000	( 50.00%)	Non-Preferred	\$3,000,000	( 50.00%)	Rail	\$100,000	( 0.50%)	Dues/Publication	\$1,000	( 0.00%)
North America	\$8,000,000	( 40.00%)										Meetings & Events	\$1,000,000	( 5.00%)
EMEA	\$4,000,000	( 20.00%)										Domestic Spend	\$1,000,000	( 5.00%)
ASPAC	\$5,000,000	( 25.00%)										International Spend	\$1,000,000	( 5.00%)
South American	\$3,000,000	( 15.00%)												

VPV01-05

VPT01-10  
Statistics

Active Travelers	9,254
Air Bookings	26,688
Hotel Bookings	12,722
Rental Car Bookings	5,194
Number of Trips	34,772
Preferred Air Supplier Usage	43%
Average Trip Cost	\$642.64
Preferred Hotel Supplier Usage	76%
Average Advance Booking Days	26
Average Cost Per Meal	\$0
Travelers Percentile vs Average	
Average Cost of Airfare	\$616.95 
Average Cost of Ground Transportation	\$105.56 
Average Cost of Hotel Stay	\$418 
Cost Per Meal	\$0 
Cost Per Trip	\$642.64 
Leakage %	0% 
Preferred Supplier %	55% 

 VPT11-18  
More statistics

Re-ordered the statistics, added missing elements from the previous cards, removed repeats, and retitled a few statistics to make more sense of them

Re-did the colors to match the brand

Active Travelers	9,254
Unique Destinations	564
Number of Trips	34,772
Average Advance Booking Days	26
Air Bookings	26,688
Hotel Bookings	12,722
Car Rental Bookings	5,194
Preferred Air Supplier Usage	43.00%
Preferred Hotel Supplier Usage	23.00%
Preferred Car Rental Supplier Usage	17.00%

Travelers Percentile vs. Average	
Average Cost per Trip	\$100.10 
Average Cost per Meal	\$100.10 
Average Cost of Airfare	\$100.10 
Average Cost of Hotel Stay	\$100.10 
Average Cost of Ground Transportation	\$100.10 
Agency Spend Percentage	45.55% 
Non-Agency Spend Percentage	54.45% 